# **auto**mechanika

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International Exhibition of Spare Parts, Automotive Components, Equipment and Vehicle Maintenance Products

# komtrans ASTANA

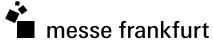
# futuroad expo

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Central Asia's Commercial Vehicle Show



**POST-SHOW REPORT** 





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## April 12-14, 2023

IEC «EXPO», Astana

## Facts and figures

10 471 unique visitors during 3 show days

Total exhibition space

8 000 m<sup>2</sup>

210 exhibitors from 14 countries

- Kazakhstan
- Russia
- China
- USA
- UAE
- Germany
- Spain

- Thailand
- Lithuania
- Poland
- Japan
- Switzerland
- Belarus
- Turkey

## Key exhibitors of

## **Automechanika Astana**

- Kazakhstan Automobile Company Allur
- AIKOS
- Launch
- TruckMotors
- Roadboss Rubber Technology
- TI Detailing

## Key exhibitors of

## **Komtrans Astana | Futuroad Expo Astana**

- JAC Trucks (Allur Distribution)
- Hyundai Com Trans Kazakhstan
- Fire Safety Center
- CBC-Trans
- BAISAL-AUTO





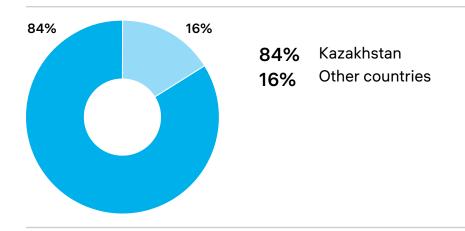






## Statistics of 2023

## Geo



## Job level

#### Automechanika Astana

Top management

Individual entrepreneur

20% Manager / Specialist

Department Head

Student

Other



## Job level

## Komtrans Astana | Futuroad Expo Astana

Top management

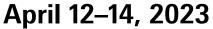
Manager / Specialist

Department Head

Individual entrepreneur

Student

Other







Messe Frankfurt Exhibition GmbH





## Influence on purchasing and procurement decisions

43<sup>%</sup> Decision Maker

27% Participate in decision making

16<sup>%</sup> Consulting

14% No influence



## Visitors' interest

Automechanika Astana

2 685 Spare Parts & Components

1896 Accessories & Customizing

1563 Electronics

1 432 Tires & Wheels

1 4 12 Car interior

1352 Oils & Lubricants

1 232 Diagnostics & Repair

1229 Car care

1 117 Batteries

445 Management and Information Technology

400 Garage equipment

278 Varnishes, paints, consumables for repairs

276 Washing equipment

203 Planning and equipping of car dealership chains

140 Insurance services and franchise







# **April 12–14, 2023**

IEC «EXPO», Astana

## Visitors' interest

Komtrans Astana | Futuroad Expo Astana

Romano Astana   Fataroda Expo Astana	
412	Commercial Vehicles (heavy duty and light)
370	Specialized Vehicles
331	Spare Parts & Components
303	Buses and Minivans
279	ATVs and SUVs
243	Trailers and semi-trailers
217	Loaders
209	Lifts and cranes
194	Road construction equipment
172	Municipal vehicles
164	Internet services and information systems
162	Tires
156	Equipment and tools for repair and maintenance
125	Garbage trucks and waste compactors
112	Lubricants
84	Information systems and data collection systems
60	Washing equipment
52	Insurance services, financial services, leasing





IEC «EXPO», Astana





## Program

Messe Frankfurt Exhibition GmbH

## **Grand opening**

with the participation of Messe Frankfurt Exhibition GmbH Vice-President M. Johannes, Deputy Mayor of Astana E. Bekmurzaev, Vice-Minister of Culture and Sports of the Republic of Kazakhstan E. Yerkinbaev and others.

## **Business Program**

15 sessions

250+ participants

### **Among business program topics**

Consultations for small and medium-sized businesses on taxation and government support measures.

VARTA car batteries. Possibility to reduce the cost of maintaining a fleet by reducing the total cost of ownership when using VARTA batteries.

Review: results of 2022 in the Kazakhstan car market.

Review: supply of Chinese brands in the passenger car market in Kazakhstan.

Prospects for the development of electric transport in Kazakhstan

## **Special zones**

Tuning Fest in collaboration with LowKZ
Test drives by Allur







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## April 12-14, 2023

IEC «EXPO», Astana

## Media and influencers

30 media partners

350+ media publications

12 media onsite

350 000+ total social media reach

## **Among media partners:**





















#### Influencers:

**Beibit Alibekov** 

@alibekovkz (1,3 m followers)

**Darkhan Iskakov** 

@low\_kz (300 k followers)

**Talgat Itaev** 

@t.itaev (500 k followers)





Messe Frankfurt Exhibition GmbH





**April 12–14, 2023**IEC «EXPO», Astana

## **Exhibitors' feedback**

We have taken part in the exhibition for the 5th time. And this year, as far as I remember, is the best: a lot of people, incredible traffic. For us, Automechanika Astana is an important platform for meetings with partners and customers. We see high efficiency of showing the strength of the brand. We thank the organizers: every year we see growth and improvement.

## **Prokhor Zharinov, CBC-Trans**

The exhibition is going well, a lot of people are interested in our production. We see good feedback from visitors and the fruitful impact of the exhibition on the entire automotive industry in Kazakhstan.

#### Akezhan Zhagypar, JAC Trucks | Allur

We exhibit at Automechanika Astana every year, this time we also presented our stand with a wide range of tires for all types of vehicles. We are happy to participate and plan to do it next year as well.

## **Dmitry Frolov, Bohnenkamp**

Our company participates for the first time. The exhibition is very interesting and diversified. For us, as official representatives of the Tolsen brand, participation opens up new horizons. Thank you for the invitation and support on all issues, we will definitely try to participate next year.

#### Alexandra Belyakova, Maxwell Distribution

MEIJI SANGYO expresses its deep gratitude to the whole team for the prompt resolution of all issues, attention, responsiveness and professional approach to work.

#### MEIJI SANGYO team

Join the project! April 17-19, 2024 | IEC "EXPO", Astana

#### Contact us:

Dinara Aitzhanova +7 (705) 821-33-63 | dinara.aitzhanova@bmca.kz